

Domestic and International determinants of Foreign Policy

Chair of Political Science IV

University of Mannheim - Fall Term 2014-2015

Thursday, 17:15 to 18:45 (weekly)

From 02.09.2014 to 02.12.2014

Room: B 6, 23-25 Bauteil A

Instructor:

Patrícia Calca

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Office Hours: by appointment

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Seminar Description: How and why do States behave like they do in the international arena? These are major puzzles for International Relations (IR) academics. The foreign policy of the countries is determined by domestic and international constraints and incentives. In this seminar we will highlight these factors in order to better access states' objectives and sets of actions. The decision-making process motivations and outputs of foreign policy have a high variation. Security and defense issues, commercial and financial aspects, negotiation processes in international organizations or conflict participation, are just a few of the possible pathways of the states. This seminar will provide you the tools to scrutinize countries' foreign policy. The use of analytical thinking about these topics is encouraged. This should be possible by understanding theories, methods and empirical works within the IR literature.

Seminar Goals:

1. The overall objective of this seminar is to provide a strong and solid knowledge on methods used on studying International Relations, more specifically on foreign policy as a state "instrument" within the international and national stages.
2. To improve critical and analytical thinking is expected from the participants of these classes (using theories and test them empirically).

Seminar Expectations:

1. Class attendance is mandatory. In case of compelling reason(s) for non-attendance I expect you to notify me before. In case that this does not happens, your permanence in the class can be compromised.
2. The readings are to be prepared in advance.
3. Active participation in class is important to improve the understanding of theories and perspectives presented.

4. The exercise will be taught in English.

Seminar Characteristics and Requirements:

1. This seminar will be put together, with my guidance and presentation of the topics in cause, group activities, paper analysis, poster presentation and in-class discussions.
2. The practical activities count towards the final grade.
3. The seminar grade will highly depend on a final paper¹ (with 12 to 15 pages A₄—excerpt title page, table of contents and references –font size 12, one space and a half). It shall be delivered until midnight of **09.12.2014** (1st date), or with a different topic, by **19.12.2014** (2nd date). The printed copy have to be signed and can be delivered after. The structure of the paper has to be discussed with the instructor and implies the delivery of an A₄ page with an abstract (this should be delivered until the **11.11.2014**).
4. The grades are calculated as followed:
 - *Final Paper* - **70%**
 - *Poster Session* - **20%**
 - *In-Class Activities* - **10%**

¹The topic and structure of the paper shall be previously discussed with the instructor.

Seminar Structure:

02.09.2014 - Syllabus, Schedule's Discussion and Other Organizational Aspects

09.09.2014 - Core Concepts

Readings:

- de Mesquita (2010) pp.1-22, pp.43-81;
- Jackson and Sørensen (2009), pp.1-57, pp.237-276.

16.09.2014 - Internal and External Arenas

Readings:

- Smith, Hadfield and Dunne (2012) pp.13-34, pp.113-139, pp.243-255;
- Redd (2005).

23.09.2014 - What about Strategy and Security?

Readings:

- Powell (2000) pp.149-196, pp.283-289;
- Smith, Hadfield and Dunne (2012) pp.188-203.

30.09.2014 - The Strategy of "Help"

Readings:

- Burnside and Dollar (2000);
- Alesina and Dollar (2000).

07.10.2014 - A Negotiation Simulation

14.10.2014 - Some more Examples

Readings:

- Smith, Hadfield and Dunne (2012) pp.348-366, pp.367-383, pp.441-462.

21.10.2014 - Media and Foreign Policy

- Smith, Hadfield and Dunne (2012) pp.168-187;
- Robinson(1999).

28.10.2014 - Structure

- Hurwitz and Peffley (1987).

04.11.2014 - Poster session 1

11.11.2014 - Poster Session 2

18.11.2014 - Poster Session 3

25.11.2014 - Poster Session 4

04.12.2014 - Final Questions and Discussion of the Evaluation

Readings:²

1. Books

- de Mesquita, Bruce Bueno (2010) *Principles of International Politics*, Washington, D.C.: CQ Press.
- Jackson, Robert and Sørensen, Georg (2009) *Introduction to International Relations - Theories and Practices*, Oxford: Oxford University Press.
- Powell, Robert (2000) *In the Shadow of Power: States and Strategies in International Politics*, Princeton: Princeton University Press.
- Smith, Steve and Hadfield, Amelia (eds.) (2012) *Foreign Policy: Theories, Actors, Cases*, Oxford: Oxford University Press.

2. Articles

- Allesina, A. and Dollar, D. (2000) *Principles of International Politics*, Washington, D.C.: CQ Press.
- Bernstein, S., Lebow, R.N., Stein J.G., Weber, S. (2000) "God gave physics the easy problems: Adapting social science to an unpredictable world", *European Journal of International Relations*, 6 (1): 43-76.
- Burnside, C. and Dollar, D. (2000) "Aid, policies, and growth", *American Economic Review*, 90, 4, pp.847-868.
- Hurwitz, J. and Peffley, M. (1987) "How are Foreign-Policy attitudes structured - An hierarchical model" *American Political Science Review*, 81, 4, pp.1099-1120.
- Keller, J. W. (2005) "Leadership Style, Regime Type, and Foreign Policy Crisis Behaviour: A Contingent Monadic Principle", *International Studies Quarterly*, 49, 205-231.
- Knopf, J.W. (2006) "Doing a Literature Review", *PS: Political Science and Politics*, 39, pp.127-132.
- Redd, Steven (2005) "The Influence of Advisers and Decision Strategists on Foreign

²All the readings are available on ILIAS.

Policy Choices: President Clinton's Decision to Use Force", *International Studies Perspectives*, 6, 335-363.

- Robinson, Pierce (1999) "The CNN Effect: Can News Media Drive Foreign Policy?", *Review of International Studies*, 25, 301-309.